

**NEIL JENMAN'S**  
**"THE BEST SALES COURSE I HAVE EVER PRESENTED"**

**RESULTS AS AT THE CLOSE OF BUSINESS, 17TH MARCH 2008**

	<b>Melbourne Novotel 11-12 Feb</b>	<b>Sydney Crowne 14-15 Feb</b>	<b>Brisbane Hilton 18-19 Feb</b>	<b>TOTAL</b>
<b><u>INCOME</u></b>				
Ticket income	177,542	158,182	148,182	483,906
Book & manual sales	5,480	4,201	3,245	12,926
Donations	9,472	3,000	1,818	14,290
<b>TOTAL INCOME</b>	<b>192,494</b>	<b>165,383</b>	<b>153,245</b>	<b>511,122</b>
<b><u>COSTS</u></b>				
Venue & Equipment	31,005	28,396	14,553	73,954
Manuals & other materials	20,632	18,332	17,232	56,196
Travel & Accommodation	6,433	1,399	5,792	13,624
Books	4,299	2,561	2,120	8,980
Merchant Fees	2,561	2,282	2,151	6,994
Other	452	0	108	560
<b>TOTAL COST</b>	<b>65,382</b>	<b>52,970</b>	<b>41,956</b>	<b>160,308</b>
<b>NET PROFIT</b>	<b>127,112</b>	<b>112,413</b>	<b>111,289</b>	<b>350,814</b>

*Neil Jenman provided his time and staff resources without charge for the writing, preparation and presentation of this event. The entire profit from the seminar was paid to the Homesellers & Homebuyers Protection Fund, a non-profit body which protects real estate consumers.*

***Thank you to everyone who attended or contributed to this event***